



Summary Statistics	August 2014	August 2013	Percent Change Year-over-Year
Closed Sales	181	153	18.3%
Paid in Cash	48	43	11.6%
New Pending Sales	215	148	45.3%
New Listings	320	224	42.9%
Median Sale Price	\$340,000	\$375,000	-9.3%
Average Sale Price	\$534,935	\$590,055	-9.3%
Median Days on Market	91	78	16.7%
Average Percent of Original List Price Received	92.5%	92.9%	-0.4%
Pending Inventory	429	385	11.4%
Inventory (Active Listings)	1,547	1,218	27.0%
Months Supply of Inventory	10.2	8.9	14.0%

Closed Sales	Month	Closed Sales	Percent Change Year-over-Year
	August 2014	181	18.3%
The number of sales transactions which closed during	July 2014	187	29.0%
the month	June 2014	187	10.0%
	May 2014	181	1.7%
	April 2014	152	2.7%
<i>Economists' note</i> : Closed Sales are one of the simplest—yet most	March 2014	160	6.0%
important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we	February 2014	135	17.4%
	January 2014	109	34.6%
recommend using the year-over-year percent changes rather than the	December 2013	135	-12.3%
absolute counts. Realtors® and their clients should also be wary of	November 2013	136	22.5%
month-to-month comparisons of Closed Sales because of potential	October 2013	113	-6.6%
seasonal effects.	September 2013	145	34.3%
	August 2013	153	4.8%





60.0%

20.0%

60.6%

19.4%

Cash Sales	Month	Cash Sales	Percent Change Year-over-Year
	August 2014	48	11.6%
The number of Closed Sales during the month in which	July 2014	61	56.4%
buyers exclusively paid in cash	June 2014	61	41.9%
buyers exclusively paid in cash	May 2014	67	36.7%
	April 2014	45	-8.2%
<i>Economists' note</i> : Cash Sales can be a useful indicator of the extent to	March 2014	50	16.3%
	February 2014	44	2.3%
which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front,	January 2014	36	16.1%
far more likely to have the funds to purchase a nome available up front,	December 2013	49	2.1%

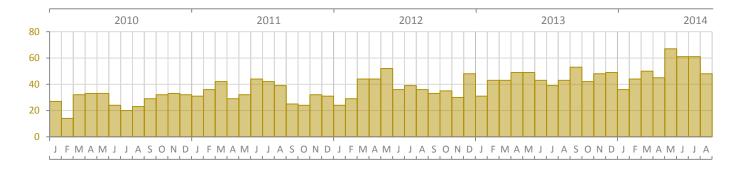
November 2013

September 2013

October 2013

August 2013

whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.



Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

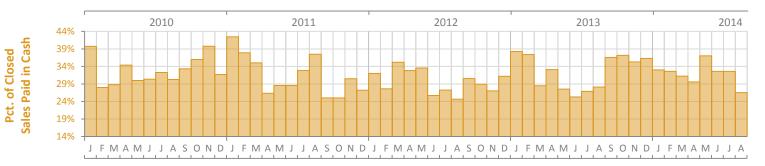
Month	Percent of Closed	Percent Change
WOILII	Sales Paid in Cash	Year-over-Year
August 2014	26.5%	-5.6%
July 2014	32.6%	21.3%
June 2014	32.6%	29.0%
May 2014	37.0%	34.5%
April 2014	29.6%	-10.6%
March 2014	31.3%	9.7%
February 2014	32.6%	-12.8%
January 2014	33.0%	-13.7%
December 2013	36.3%	16.5%
November 2013	35.3%	30.6%
October 2013	37.2%	28.5%
September 2013	36.6%	19.6%
August 2013	28.1%	14.0%

48

42

53

43





157

95

131

136

137

148

January 2014

December 2013

November 2013

September 2013

October 2013

August 2013

Percent Change

Year-over-Year

45.3%

15.0%

36.7%

-1.4%

23.1%

12.4%

2.8%

-3.1%

-4.0%

7.4%

-14.5%

7.0%

11.3%

New Pending Sales	Month	New Pending Sales
	August 2014	215
The number of property listings that went from	July 2014	192
"Active" to "Pending" status during the month	June 2014	231
Active to renaing status during the month	May 2014	207
	April 2014	224
<i>Economists' note</i> : Because of the typical length of time it takes for a	March 2014	208
sale to close, economists consider Pending Sales to be a decent	February 2014	183

indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

New Listings

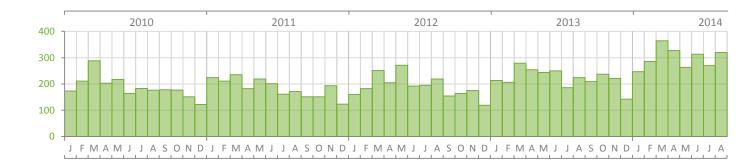
250 -	2010	2011	2012	2013	2014
200 -					
150 -					
100 -					
50 -					
0 -					
	JFMAMJJASOND	JFMAMJJASOND	JFMAMJJASOND	JFMAMJJASOND	JFMAMJJA

New Listings

The number of properties put onto the market during the month

Economists' note : In a recovering market, we expect that new listings will eventually rise as sellers raise their estimations of value. But this increase will take place only after the market has turned up, so New Listings are a lagging indicator of the health of the market. Also be aware of properties which have been withdrawn from the market and then relisted. These are not really New Listings.

Month	New Listings	Percent Change Year-over-Year
August 2014	320	42.9%
July 2014	270	45.2%
June 2014	313	25.2%
May 2014	263	7.8%
April 2014	327	28.7%
March 2014	364	30.5%
February 2014	286	38.8%
January 2014	247	16.0%
December 2013	142	19.3%
November 2013	221	26.3%
October 2013	237	44.5%
September 2013	209	35.7%
August 2013	224	2.3%





Median Sale Price		Month	Median Sale Price	Percent Change Year-over-Year		
The median sale price reported for the month (i.e. 50%			August 2014	\$340,000	-9.3%	
			July 2014	\$341,591	-14.6%	
of sales w	ere above and 50	% of sales were be	olow)	June 2014	\$323,000	-3.3%
or sales n				May 2014	\$350,000	-0.7%
			April 2014	\$280,750	-25.1%	
				March 2014	\$319,500	-4.3%
Economic	te' nota, Modian Sal	e Price is our preferr	ad cummary	February 2014	\$335,000	8.4%
		e, unlike Average Sale I	6	January 2014	\$385,000	1.7%
		the sale prices for small		December 2013	\$300,000	-12.2%
	t may not be characteria	× ×	i numbers of	November 2013	\$320,000	-13.5%
nomes una				October 2013	\$293,950	-6.7%
				September 2013	\$319,000	1.8%
				August 2013	\$375,000	38.9%
\$420К	2010	2011	2012	201	3	2014
\$370K -						

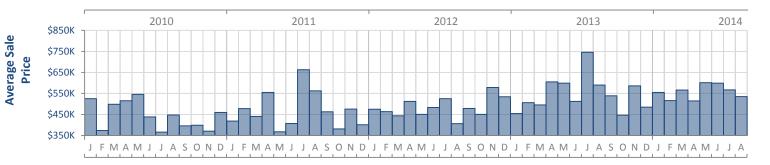


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note : As noted above, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
August 2014	\$534,935	-9.3%
July 2014	\$566,814	-24.0%
June 2014	\$599,270	17.0%
May 2014	\$601,005	0.3%
April 2014	\$514,667	-15.0%
March 2014	\$566,134	14.2%
February 2014	\$516,165	1.9%
January 2014	\$555,003	22.2%
December 2013	\$484,568	-9.3%
November 2013	\$585,945	1.3%
October 2013	\$446,643	-0.9%
September 2013	\$539,168	12.6%
August 2013	\$590,055	45.1%



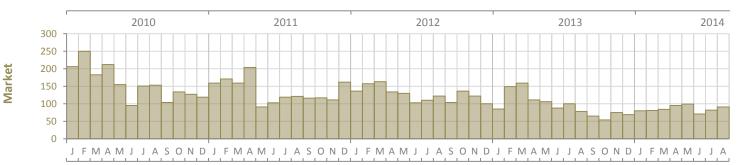
Median Days on



Median Days on Market	Month	Median Days on Market
mouran baye en market	August 2014	91
The median number of days that properties sold during	July 2014	82
the month were on the market	June 2014	71
	May 2014	99
	April 2014	95
Economists' note : Median Days on Market is the amount of time the	March 2014	84

"middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. We use the median rather than the average because the median is not particularly sensitive to sales of homes that took an unusually large amount of time to sell relative to the vast majority of homes in the market.

Month	Median Days on Market	Percent Change Year-over-Year
August 2014	91	16.7%
July 2014	82	-18.0%
June 2014	71	-19.3%
May 2014	99	-6.6%
April 2014	95	-14.4%
March 2014	84	-47.2%
February 2014	81	-45.6%
January 2014	80	-5.9%
December 2013	69	-31.0%
November 2013	75	-38.5%
October 2013	54	-60.3%
September 2013	65	-37.5%
August 2013	78	-36.1%

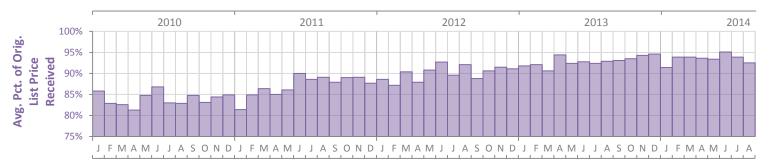


Average Percent of Original List Price Received

The average of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note : The Average Percent of Original List Price Received is an indicator of market conditions, in that in a recovering market, the measure rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market that has shifted from down to up, and is another *lagging* indicator.

Month	Avg. Pct. of Orig. List Price Received	Percent Change Year-over-Year
August 2014	92.5%	-0.4%
July 2014	93.9%	1.6%
June 2014	95.1%	2.5%
May 2014	93.4%	1.1%
April 2014	93.6%	-0.8%
March 2014	93.9%	3.6%
February 2014	93.9%	2.0%
January 2014	91.4%	-0.4%
December 2013	94.6%	3.8%
November 2013	94.3%	3.1%
October 2013	93.5%	3.2%
September 2013	93.1%	4.8%
August 2013	92.9%	0.9%

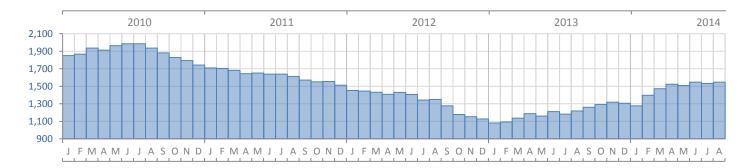




Inventory (Active Listings)	Month
	August 2014
The number of property listings active at the end of	July 2014
the month	June 2014
	May 2014
	April 2014
	March 2014

Economists' note : There are a number of ways to calculate Inventory, so these numbers may not match up to others you see in your market. We calculate Inventory by counting the number of active listings on the last day of the month, and hold this number to compare with the same month the following year.

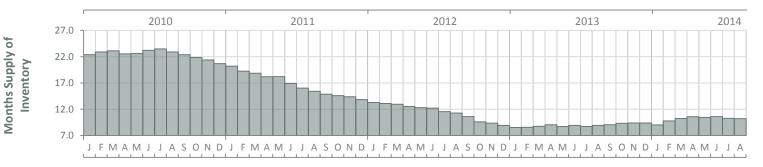
Month		Inventory	Percent Change Year-over-Year
August 2	2014	1,547	27.0%
July 201	4	1,532	29.7%
June 201	.4	1,547	27.7%
May 201	4	1,509	30.1%
April 201	4	1,524	28.4%
March 2	014	1,472	29.5%
February	2014	1,398	28.0%
January	2014	1,276	17.9%
Decembe	er 2013	1,306	15.9%
Novembe	er 2013	1,319	14.5%
October	2013	1,292	9.7%
Septemb	er 2013	1,261	-1.3%
August 2	2013	1,218	-9.8%



Months Supply of Inventory An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: This is an indicator of the state of the market, whether it is a buyers' market or a sellers' market. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 Months of Inventory. Higher numbers indicate a buyers' market, lower numbers a sellers' market.

Month	Months Supply	Percent Change Year-over-Year
August 2014	10.2	14.0%
July 2014	10.3	17.8%
June 2014	10.6	18.6%
May 2014	10.4	19.7%
April 2014	10.6	16.7%
March 2014	10.2	16.9%
February 2014	9.8	14.2%
January 2014	9.0	5.8%
December 2013	9.4	5.3%
November 2013	9.4	0.1%
October 2013	9.3	-3.0%
September 2013	9.1	-14.6%
August 2013	8.9	-20.6%

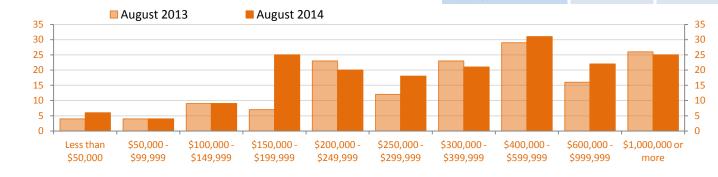




Closed Sales by Sale Price The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend using the year-over-year percent changes rather than the absolute counts. Realtors® and their clients should also be wary of month-to-month comparisons of Closed Sales because of potential seasonal effects.

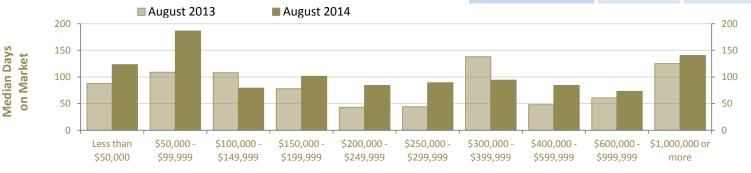
Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$50,000	6	50.0%
\$50,000 - \$99,999	4	0.0%
\$100,000 - \$149,999	9	0.0%
\$150,000 - \$199,999	25	257.1%
\$200,000 - \$249,999	20	-13.0%
\$250,000 - \$299,999	18	50.0%
\$300,000 - \$399,999	21	-8.7%
\$400,000 - \$599,999	31	6.9%
\$600,000 - \$999,999	22	37.5%
\$1,000,000 or more	25	-3.8%



Median Days on Market by Sale Price The median number of days that properties sold during the month were on the market

Economists' note: Median Days on Market is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took less time to sell, and 50% of homes took more time to sell. We use the median rather than the average because the median is not particularly sensitive to sales of homes that took an unusually large amount of time to sell relative to the vast majority of homes in the market.

Sale Price	Median Days on Market	Percent Change Year-over-Year
Less than \$50,000	123	39.8%
\$50,000 - \$99,999	186	70.6%
\$100,000 - \$149,999	79	-26.9%
\$150,000 - \$199,999	101	29.5%
\$200,000 - \$249,999	84	95.3%
\$250,000 - \$299,999	89	102.3%
\$300,000 - \$399,999	94	-31.9%
\$400,000 - \$599,999	84	75.0%
\$600,000 - \$999,999	73	19.7%
\$1,000,000 or more	140	12.0%





New Listings by Initial Listing Price The number of properties put onto the market during the month

Economists' note: In a recovering market, we expect that new listings will eventually rise as sellers raise their estimations of value. But this increase will take place only after the market has turned up, so New Listings are a lagging indicator of the health of the market. Also be aware of properties which have been withdrawn from the market and then relisted. These are not really New Listings.

Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$50,000	6	50.0%
\$50,000 - \$99,999	15	50.0%
\$100,000 - \$149,999	15	50.0%
\$150,000 - \$199,999	26	18.2%
\$200,000 - \$249,999	37	60.9%
\$250,000 - \$299,999	34	47.8%
\$300,000 - \$399,999	47	95.8%
\$400,000 - \$599,999	43	22.9%
\$600,000 - \$999,999	42	23.5%
\$1,000,000 or more	55	41.0%



Inventory by Current Listing Price The number of property listings active at the end of the month

Economists' note: There are a number of ways to calculate Inventory, so these numbers may not match up to others you see in your market. We calculate Inventory by counting the number of active listings on the last day of the month, and hold this number to compare with the same month the following year.

Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$50,000	14	-12.5%
\$50,000 - \$99,999	50	-9.1%
\$100,000 - \$149,999	57	29.5%
\$150,000 - \$199,999	115	62.0%
\$200,000 - \$249,999	134	30.1%
\$250,000 - \$299,999	115	6.5%
\$300,000 - \$399,999	187	36.5%
\$400,000 - \$599,999	293	60.1%
\$600,000 - \$999,999	232	35.7%
\$1,000,000 or more	350	6.1%

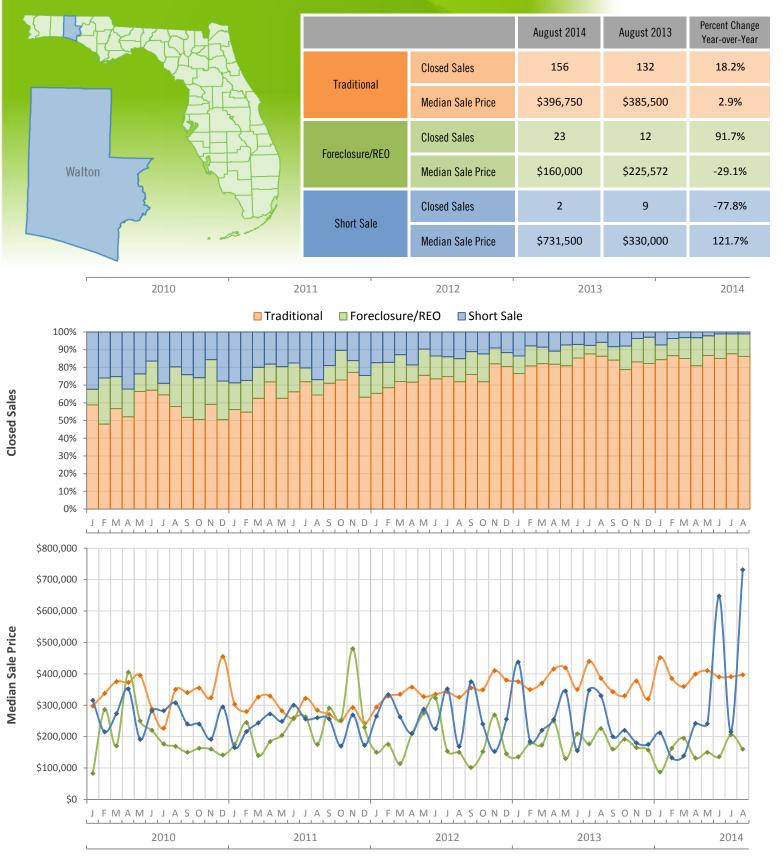


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Inventory

Monthly Distressed Market - August 2014 Single Family Homes Walton County









Closed Sales

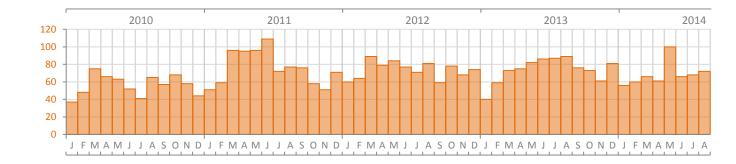
Summary Statistics	August 2014	August 2013	Percent Change Year-over-Year
Closed Sales	72	89	-19.1%
Paid in Cash	29	38	-23.7%
New Pending Sales	83	84	-1.2%
New Listings	91	111	-18.0%
Median Sale Price	\$301,250	\$270,000	11.6%
Average Sale Price	\$378,757	\$365,793	3.5%
Median Days on Market	99	74	33.8%
Average Percent of Original List Price Received	93.3%	93.1%	0.2%
Pending Inventory	114	125	-8.8%
Inventory (Active Listings)	717	668	7.3%
Months Supply of Inventory	10.2	9.2	11.2%

Closed Sales	Month	Closed Sales	Percent Change Year-over-Year
013333 02103	August 2014	72	-19.1%
The number of sales transactions which closed during	July 2014	68	-21.8%
the month	June 2014	66	-23.3%
	May 2014	100	22.0%
	April 2014	61	-18.7%
Economists' note: Closed Sales are one of the simplest-yet most	March 2014	66	-9.6%
important-indicators for the residential real estate market. When	February 2014	60	1.7%
comparing Closed Sales across markets of different sizes, we	January 2014	56	40.0%
recommend using the year-over-year percent changes rather than the	December 2013	81	9.5%
absolute counts. Realtors $\ensuremath{\mathbb{B}}$ and their clients should also be wary of	November 2013	61	-10.3%
month-to-month comparisons of Closed Sales because of potential	October 2013	73	-6.4%
seasonal effects.	September 2013	76	28.8%

August 2013

89

9.9%

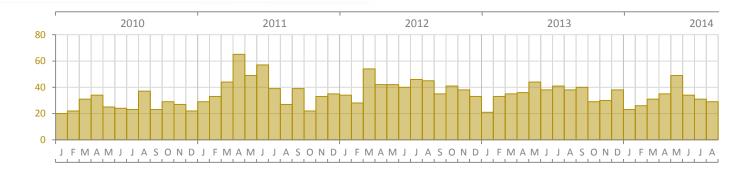




Cash Sales	Month	Cash Sales	Percent Change Year-over-Year
	August 2014	29	-23.7%
The number of Closed Sales during the month in which	July 2014	31	-24.4%
buyers exclusively paid in cash	June 2014	34	-10.5%
buyers exclusively paid in cash	May 2014	49	11.4%
	April 2014	35	-2.8%
	March 2014	31	-11.4%
<i>Economists' note</i> : Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are	February 2014	26	-21.2%
	January 2014	23	9.5%
far more likely to have the funds to purchase a home available up front,	D I 0010	20	4 = 20/

ius to p ile avallabi whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

		Teal-Over-Teal
August 2014	29	-23.7%
July 2014	31	-24.4%
June 2014	34	-10.5%
May 2014	49	11.4%
April 2014	35	-2.8%
March 2014	31	-11.4%
February 2014	26	-21.2%
January 2014	23	9.5%
December 2013	38	15.2%
November 2013	30	-21.1%
October 2013	29	-29.3%
September 2013	40	14.3%
August 2013	38	-15.6%

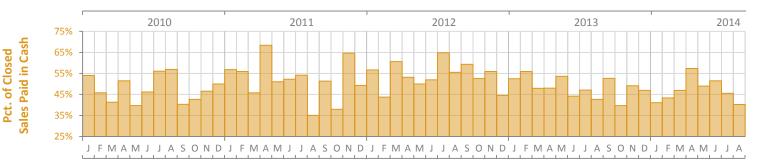


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
August 2014	40.3%	-5.7%
July 2014	45.6%	-3.3%
June 2014	51.5%	16.6%
May 2014	49.0%	-8.7%
April 2014	57.4%	19.5%
March 2014	47.0%	-2.0%
February 2014	43.3%	-22.5%
January 2014	41.1%	-21.8%
December 2013	46.9%	5.2%
November 2013	49.2%	-12.0%
October 2013	39.7%	-24.4%
September 2013	52.6%	-11.3%
August 2013	42.7%	-23.1%





New Pending SalesMonthThe number of property listings that went from
"Active" to "Pending" status during the monthJuly 2014June 2014June 2014May 2014May 2014April 2014March 2014March 2014March 2014

sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
August 2014	83	-1.2%
July 2014	73	-23.2%
June 2014	72	-28.7%
May 2014	76	-20.8%
April 2014	92	41.5%
March 2014	80	-23.1%
February 2014	72	-11.1%
January 2014	86	24.6%
December 2013	53	8.2%
November 2013	70	29.6%
October 2013	80	-13.0%
September 2013	61	-6.2%
August 2013	84	12.0%

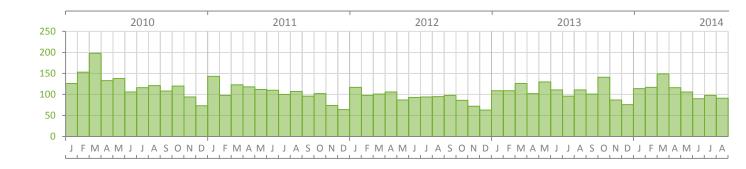


New Listings

The number of properties put onto the market during the month

Economists' note : In a recovering market, we expect that new listings will eventually rise as sellers raise their estimations of value. But this increase will take place only after the market has turned up, so New Listings are a *lagging* indicator of the health of the market. Also be aware of properties which have been withdrawn from the market and then relisted. These are not really New Listings.

Month	New Listings	Percent Change Year-over-Year
August 2014	91	-18.0%
July 2014	98	2.1%
June 2014	90	-18.9%
May 2014	106	-18.5%
April 2014	116	13.7%
March 2014	149	18.3%
February 2014	117	7.3%
January 2014	114	4.6%
December 2013	76	20.6%
November 2013	87	20.8%
October 2013	141	64.0%
September 2013	101	3.1%
August 2013	111	16.8%



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New Listings



Percent Change Month Median Sale Price Median Sale Price Year-over-Year August 2014 \$301,250 11.6% The median sale price reported for the month (i.e. 50% July 2014 \$289,250 0.1% June 2014 20.9% \$282,500 of sales were above and 50% of sales were below) May 2014 \$335,625 30.2% 26.9% April 2014 \$330,000 March 2014 43.0% \$357,500 February 2014 26.5% \$277,000 Economists' note: Median Sale Price is our preferred summary January 2014 25.0% \$262,500 statistic for price activity because, unlike Average Sale Price, Median December 2013 \$310,000 18.1% Sale Price is not sensitive to high sale prices for small numbers of November 2013 \$272,500 8.6% homes that may not be characteristic of the market area. October 2013 \$300,000 39.5% September 2013 \$320,000 48.4% August 2013 \$270,000 8.0% 2010 2011 2012 2013 2014 \$410K \$360K \$310K \$260K \$210K

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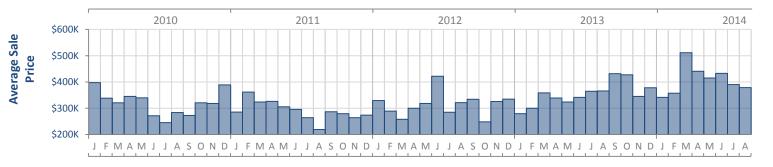
Average Sale Price

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The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note : As noted above, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
August 2014	\$378,757	3.5%
July 2014	\$390,146	7.0%
June 2014	\$432,575	26.8%
May 2014	\$414,977	28.3%
April 2014	\$440,373	29.8%
March 2014	\$511,112	42.5%
February 2014	\$357,535	19.3%
January 2014	\$341,196	22.1%
December 2013	\$378,191	13.0%
November 2013	\$345,347	6.0%
October 2013	\$427,383	72.1%
September 2013	\$431,620	29.1%
August 2013	\$365,793	13.8%



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\$160K

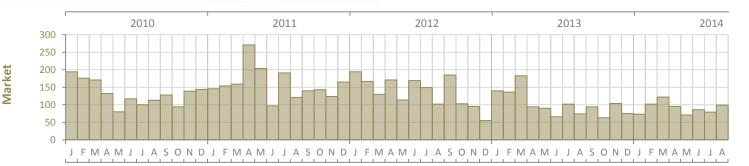
Median Days on



Median Days on MarketMonthThe median number of days that properties sold during
the month were on the marketJuly 20June 20June 20May 20June 20May 20May 20

Economists' note : Median Days on Market is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. We use the median rather than the average because the median is not particularly sensitive to sales of homes that took an unusually large amount of time to sell relative to the vast majority of homes in the market.

Month	Median Days on Market	Percent Change Year-over-Year
August 2014	99	33.8%
July 2014	79	-22.5%
June 2014	86	30.3%
May 2014	71	-21.1%
April 2014	95	1.1%
March 2014	122	-33.3%
February 2014	102	-25.0%
January 2014	73	-47.9%
December 2013	75	36.4%
November 2013	104	9.5%
October 2013	63	-38.8%
September 2013	94	-49.2%
August 2013	74	-27.5%

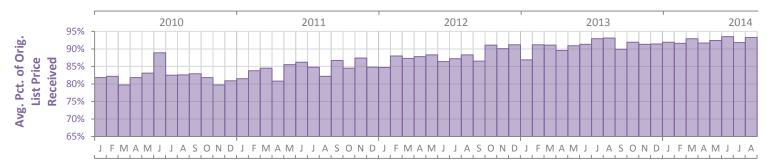


Average Percent of Original List Price Received

The average of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note : The Average Percent of Original List Price Received is an indicator of market conditions, in that in a recovering market, the measure rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market that has shifted from down to up, and is another *lagging* indicator.

Month	Avg. Pct. of Orig. List Price Received	Percent Change Year-over-Year
August 2014	93.3%	0.2%
July 2014	91.8%	-1.2%
June 2014	93.5%	2.4%
May 2014	92.4%	1.7%
April 2014	91.7%	2.3%
March 2014	92.9%	2.0%
February 2014	91.6%	0.4%
January 2014	91.9%	5.8%
December 2013	91.4%	0.2%
November 2013	91.3%	1.3%
October 2013	91.9%	0.9%
September 2013	89.9%	3.9%
August 2013	93.1%	5.4%

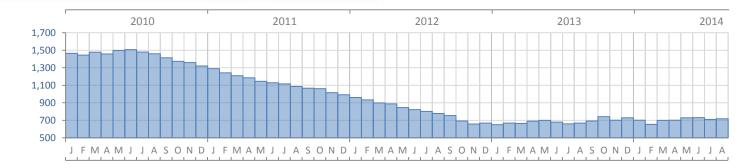




Inventory (Active Listings)	Month
	August 2
The number of property listings active at the end of	July 2014
the month	June 201
	May 201
	April 201
	Marah 20

Economists' note : There are a number of ways to calculate Inventory, so these numbers may not match up to others you see in your market. We calculate Inventory by counting the number of active listings on the last day of the month, and hold this number to compare with the same month the following year.

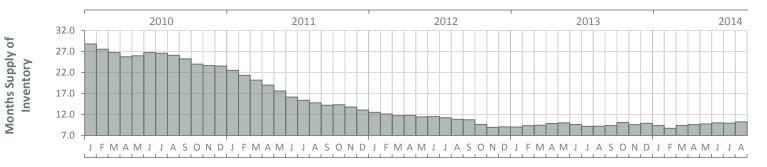
Month	Inventory	Percent Change Year-over-Year
August 2014	717	7.3%
July 2014	711	7.9%
June 2014	731	7.7%
May 2014	728	4.1%
April 2014	702	1.7%
March 2014	699	5.3%
February 2014	653	-2.2%
January 2014	701	7.7%
December 2013	729	9.1%
November 2013	701	6.7%
October 2013	741	6.9%
September 2013	693	-8.2%
August 2013	668	-14.1%



Months Supply of Inventory An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: This is an indicator of the state of the market, whether it is a buyers' market or a sellers' market. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 Months of Inventory. Higher numbers indicate a buyers' market, lower numbers a sellers' market.

Month	Months Supply	Percent Change Year-over-Year
August 2014	10.2	11.2%
July 2014	10.0	8.5%
June 2014	10.0	4.0%
May 2014	9.8	-2.7%
April 2014	9.6	-2.8%
March 2014	9.4	-0.5%
February 2014	8.7	-6.6%
January 2014	9.4	3.6%
December 2013	9.9	9.4%
November 2013	9.6	7.4%
October 2013	10.1	4.7%
September 2013	9.4	-12.7%
August 2013	9.2	-15.0%



Florida Real Estate® in Florida

Closed Sales by Sale Price The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend using the year-over-year percent changes rather than the absolute counts. Realtors® and their clients should also be wary of month-to-month comparisons of Closed Sales because of potential seasonal effects.

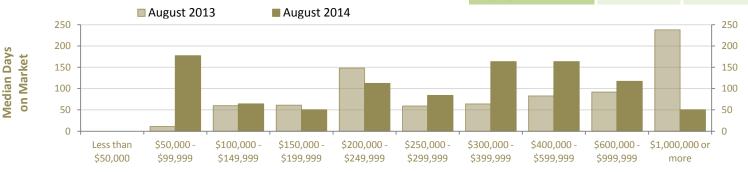
Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$50,000	0	N/A
\$50,000 - \$99,999	2	-33.3%
\$100,000 - \$149,999	8	-46.7%
\$150,000 - \$199,999	13	8.3%
\$200,000 - \$249,999	5	-44.4%
\$250,000 - \$299,999	7	-12.5%
\$300,000 - \$399,999	12	-7.7%
\$400,000 - \$599,999	15	-6.3%
\$600,000 - \$999,999	6	-33.3%
\$1,000,000 or more	4	0.0%



Median Days on Market by Sale Price The median number of days that properties sold during the month were on the market

Economists' note: Median Days on Market is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took less time to sell, and 50% of homes took more time to sell. We use the median rather than the average because the median is not particularly sensitive to sales of homes that took an unusually large amount of time to sell relative to the vast majority of homes in the market.

Sale Price	Median Days on Market	Percent Change Year-over-Year
Less than \$50,000	(No Sales)	N/A
\$50,000 - \$99,999	177	1509.1%
\$100,000 - \$149,999	64	6.7%
\$150,000 - \$199,999	50	-18.0%
\$200,000 - \$249,999	112	-24.3%
\$250,000 - \$299,999	84	42.4%
\$300,000 - \$399,999	163	154.7%
\$400,000 - \$599,999	163	96.4%
\$600,000 - \$999,999	117	27.2%
\$1,000,000 or more	50	-79.0%





New Listings by Initial Listing Price
The number of properties put onto the market during
the month

Economists' note: In a recovering market, we expect that new listings will eventually rise as sellers raise their estimations of value. But this increase will take place only after the market has turned up, so New Listings are a lagging indicator of the health of the market. Also be aware of properties which have been withdrawn from the market and then relisted. These are not really New Listings.

Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$50,000	0	N/A
\$50,000 - \$99,999	1	-87.5%
\$100,000 - \$149,999	0	-100.0%
\$150,000 - \$199,999	12	0.0%
\$200,000 - \$249,999	6	-62.5%
\$250,000 - \$299,999	10	66.7%
\$300,000 - \$399,999	18	-18.2%
\$400,000 - \$599,999	19	5.6%
\$600,000 - \$999,999	12	20.0%
\$1,000,000 or more	13	44.4%



Inventory by Current Listing Price The number of property listings active at the end of the month

Economists' note: There are a number of ways to calculate Inventory, so these numbers may not match up to others you see in your market. We calculate Inventory by counting the number of active listings on the last day of the month, and hold this number to compare with the same month the following year.

Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$50,000	0	N/A
\$50,000 - \$99,999	3	-80.0%
\$100,000 - \$149,999	32	-20.0%
\$150,000 - \$199,999	48	-7.7%
\$200,000 - \$249,999	73	12.3%
\$250,000 - \$299,999	90	36.4%
\$300,000 - \$399,999	152	32.2%
\$400,000 - \$599,999	142	8.4%
\$600,000 - \$999,999	90	-14.3%
\$1,000,000 or more	87	10.1%



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nventor

Monthly Distressed Market - August 2014 Townhouses and Condos Walton County



